
SIG COMBIBLOC FY 2018 RESULTS

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In this presentation, we utilize certain non-IFRS financial measures, including EBITDA, adjusted EBITDA, core revenue and adjusted net income that in each case are not recognized under International Financial Reporting Standards (“IFRS”). These measures are presented as we believe that they and similar measures are widely used in the markets in which we operate as a means of evaluating a company’s operating performance and financing structure. They may not be comparable to other similarly titled measures of other companies and are not measurements under IFRS or other generally accepted accounting principles, nor should they be considered as substitutes for the information

contained in the financial statements included in this presentation.

EBITDA, a measure used by our management to measure operating performance, is defined as profit (loss) from continuing operations plus income tax, net financial expenses, depreciation of property, plant and equipment and amortization of intangible assets.

Adjusted EBITDA is calculated as EBITDA adjusted for particular items relevant to explaining operating performance. These adjustments include significant items of an unusual nature that cannot be attributed to ordinary business operations, including items such as restructuring and redundancy costs and gains and losses in relation to the valuation of derivatives.

Adjusted net income is defined as profit or loss adjusted to exclude certain items of significant or unusual nature, including, but not limited to, the non-cash foreign exchange impact of non-functional currency loans, amortization of transaction costs and original issue discount, the net change in fair value of financing-related derivatives, purchase price allocation depreciation and amortization, adjustments made to reconcile EBITDA to adjusted EBITDA and the estimated tax impact of the foregoing adjustments.

Adjusted EBITDA and adjusted net income are not presentations made in accordance with IFRS, are not measures of financial condition, liquidity or profitability and should not be considered as alternatives to profit (loss) for the period, operating profit or any other performance measures determined or derived in accordance with IFRS or operating cash flows determined in accordance with IFRS.

Additionally, adjusted EBITDA is not intended to be a measure of free cash flow for management’s discretionary use, as it does not take into account certain items such as interest and principal payments on our indebtedness, working capital needs and tax payments. We believe that the inclusion of adjusted EBITDA and adjusted net income in this presentation is appropriate to provide additional information to investors about our operating performance to provide a measure of operating results unaffected by differences in capital structures, capital investment cycles and ages of related assets among otherwise comparable companies. Because not all companies calculate adjusted EBITDA, core revenue and adjusted net income identically, the presentation of these non-IFRS financial measures may not be comparable to other similarly titled measures in other companies.

Please note that combismile is currently not available in Germany, Great Britain, France, Italy and Japan.

2018 FINANCIAL HIGHLIGHTS

STRONG TOP LINE GROWTH
AND CASH FLOW GENERATION

CORE REVENUE

+6.4%

AT CONSTANT
CURRENCY:
ABOVE TARGET

CORE REVENUE

+3.4%

REPORTED

ADJUSTED
EBITDA MARGIN

27.5%

(2017: 27.3%):
ADVERSE
IMPACT FROM
CURRENCIES

ADJUSTED
EBITDA – NET
CAPEX MARGIN

19.0%

(2017: 17.5%)

ADJUSTED FREE
CASH FLOW

€ 257

MILLION
(2017: € 202m)

ADJUSTED FREE
CASH FLOW PER
SHARE² CHF 0.80
(2017: CHF 0.63)

ADJUSTED NET
INCOME

€ 149

MILLION
(2017: € 106m)

PROPOSED
DIVIDEND CHF
0.35 PER
SHARE¹

ROCE

20.6%

(2017: 20.2%)

¹ Equivalent to total payout of ~€100 million at 31 December 2018 exchange rate. The dividend will be paid out of capital contribution reserves

² Based on 320,053,240 shares at end year

MARKET OVERVIEW

INCREASINGLY ATTRACTIVE ASEPTIC CARTON MARKET
BENEFITING FROM MEGA-TRENDS

DEMOGRAPHICS
AND RISING
DISPOSABLE INCOME
DRIVING GROWTH

ASEPTIC CARTON
USED FOR NON-
DISCRETIONARY
FOOD AND
BEVERAGE
PRODUCTS

URBANISATION
CONTINUES TO
DRIVE DEMAND FOR
CONVENIENCE,
PREMIUMISATION

GROWING FOCUS
ON RECYCLABILITY:
FAVOURABLE PROFILE
OF ASEPTIC CARTON

2018 HIGHLIGHTS:



**FURTHER INDUSTRY
GROWTH IN 2018**
DESPITE VOLATILITY
IN BRAZIL AND THE
MIDDLE EAST

**OPPORTUNITIES
FOR EXPANSION** IN
EUROPEAN MARKETS

**DEMAND RESILIENT
IN CHINA,** ROBUST
GROWTH ACROSS
OTHER ASIA-PACIFIC
COUNTRIES

2018 PERFORMANCE

KEY POINTS

CLEAR LEVERS
FOR GROWTH

DIVERSIFICATION INTO
GROWTH MARKETS REAPING
RESULTS

**POSITIVE PERFORMANCE
IN EUROPE:**
NEW CUSTOMER WINS

**VOLATILE CONDITIONS IN
AFRICA MIDDLE EAST:**
LONG TERM FUNDAMENTALS
STRONG

**MOVES INTO NEW MARKETS
(INDIA, JAPAN, SOUTH
AMERICA)** WITH STRONG
FUTURE GROWTH POTENTIAL

**ACCELERATED EXPANSION
IN LUCRATIVE NICHE
SEGMENTS**

**PROVEN INNOVATION
SUCCESS**

INNOVATION UPDATE

- Ongoing investment: 3.1%* of sales in 2018
- New Tech Centre in Suzhou, China will speed pace of innovation across the APAC region
- combismile meeting on-the-go demand in China
 - Produced on new type of filler machine
 - Successful combination with drinksplus
 - Now launched in USA
- Smart factory: innovation at the heart of our customers' operations
 - Agreement with GE Digital signed in May 2018

* fully expensed



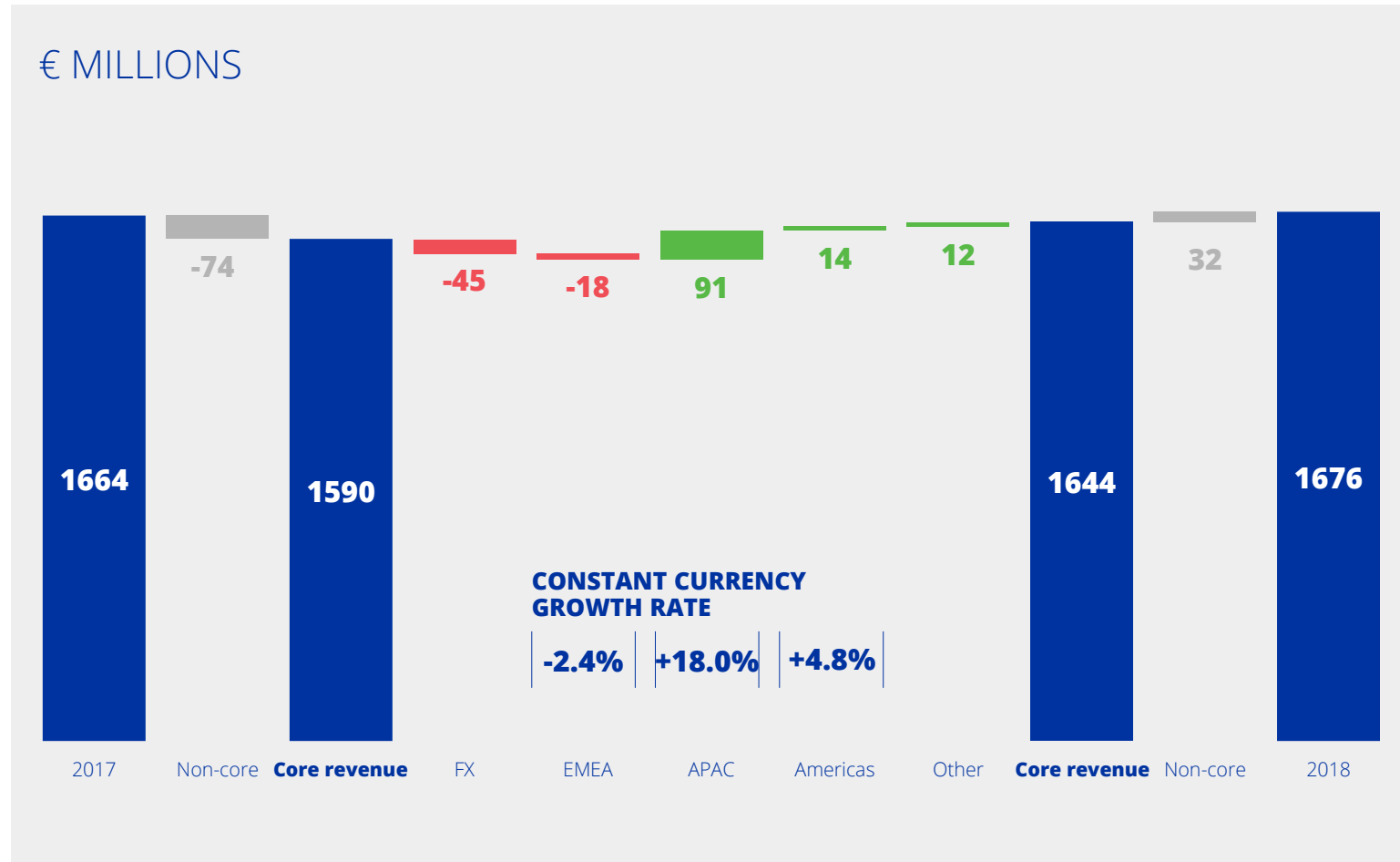
SUSTAINABILITY UPDATE

- All carton packs fully recyclable with 70-80% renewable material
- **SIG**NATURE PACK: first aseptic carton 100% linked to renewable forest-based materials
 - Now sold in several countries
- Pioneer in third party verified certifications for sourcing:
 - Forest Stewardship Council 2009
 - International Sustainability & Carbon Certification
 - Aluminium Stewardship Initiative 2018
- 2020 objective of 100% renewable energy and Gold Standard CO₂ offset reached in 2018



FULL YEAR SALES EVOLUTION

EXPANSION INTO GROWTH MARKETS
REAPING RESULTS

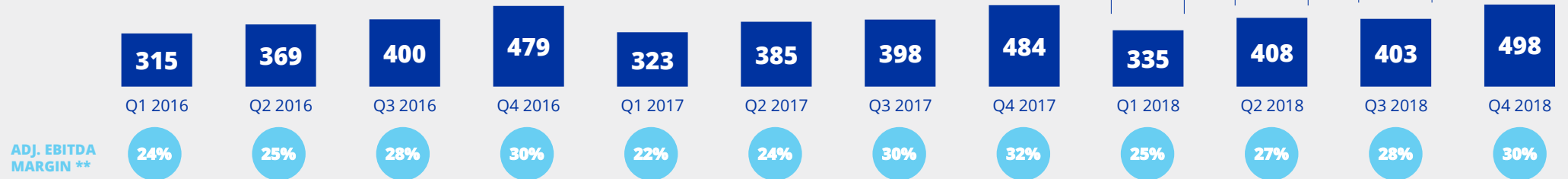


- Core revenue growth at constant currency +6.4%; actual +3.4%
- Growth in Europe; EMEA performance affected by MEA instability
- APAC: strong performance through the year
- Americas: Brazil uncertainty in H2, good US performance

QUARTERLY PERFORMANCE

BUSINESS SEASONALITY:
SALES AND PROFIT HIGHEST IN Q4

QUARTERLY CORE REVENUE* € MILLIONS



* Total revenue less sales of laminated board to the Middle East joint venture and folding box board sales
** Defined as adjusted EBITDA divided by total revenue

¹ year on year

Q4 ADJUSTED EBITDA BRIDGE (€ MILLIONS)

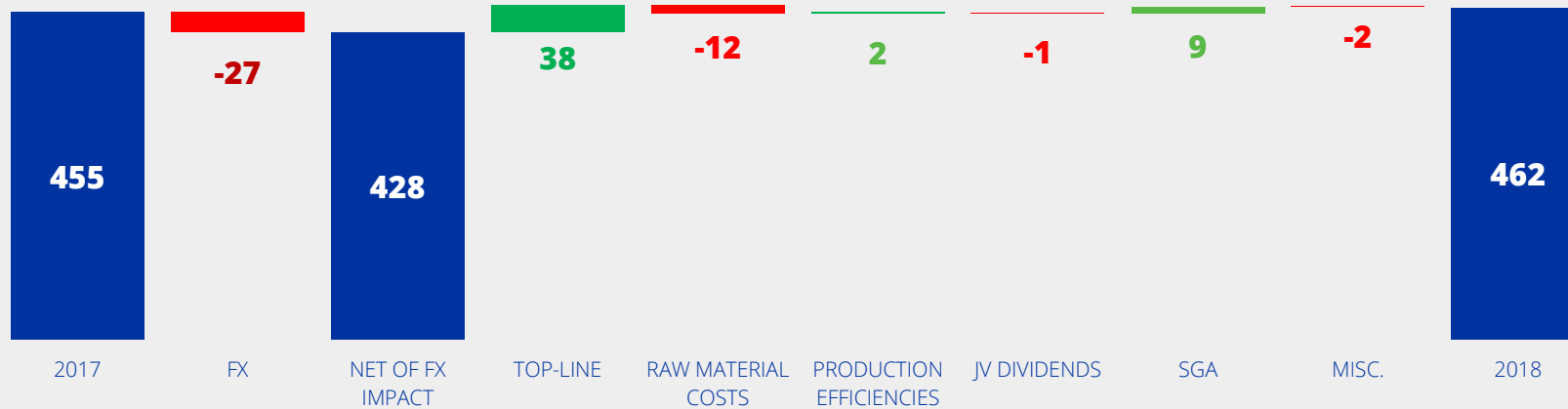


FX impact includes translation and transaction

FULL YEAR ADJUSTED EBITDA BRIDGE

MID TERM MARGIN TARGET
~29%

ADJUSTED EBITDA € MILLIONS



ADJUSTED
EBITDA
MARGIN
+27.5%
(2017: 27.3%)

- Adjusted EBITDA at constant currencies up 8%
- Raw material costs primarily reflect higher aluminium prices: lower impact in 2019
- Culture of continuous efficiency improvements

FX impact includes translation and transaction

OVERVIEW OF HEDGING ACTIVITY

COMPLEMENTS
NATURAL HEDGING STRATEGY

CURRENCIES

PREVIOUS:

- Hedging on an ad hoc basis
- No EUR/BRL cover in 2018

NEW HEDGING PROGRAM FROM DECEMBER 2018:

- Further mitigation of transaction risk in EBITDA, on top of natural hedging
- Systematic hedging of key currencies vs EUR:
 - CNY, THB, BRL, USD, MXN
- 6-12 month rolling layered approach
- Reduced volatility, cost effective

RAW MATERIALS

LIQUID PAPER BOARD:

- Multi-year contracts with large suppliers
- Full transparency on future year pricing
- New contract with largest supplier from January 2019
- Whakatane paper mill ramping up

ALUMINIUM AND RESIN:

- One year rolling hedges covering ~80% of purchases
- Aluminium exposure = metal + conversion cost

ADJUSTED EBITDA MARGIN DEVELOPMENT BY REGION

EMEA

- Lower sales to Middle East partially offset by higher royalties
- Positive mix effect from format and country mix
- 8% decline in external revenues of Middle East joint venture

APAC

- Strong revenue growth
- Currency headwinds
- Higher electricity and raw material costs at Whakatane paper mill

AMERICAS

- Impact of Brazilian Real depreciation

€m	EMEA		APAC		AMERICAS	
	2018	2017	2018	2017	2018	2017
CORE REVENUE	733	753	598	513	297	320
Growth at constant currencies	(2.4%)		18.0%		4.8%	
ADJUSTED EBITDA	245	244	191	180	81	93
ADJUSTED EBITDA %*	33%	32%	30%	32%	27%	29%

* Adjusted EBITDA as % of total revenue

ADJUSTED NET INCOME

€m	2018	2017
LOSS FOR THE PERIOD	(84)	(97)
Non-cash FX impact of non-functional currency loans and realised exchange impact due to refinancing	(59)	68
Amortisation of transaction costs	11	16
Net change in Fair value of derivatives	7	(7)
Net effect of early redemption of notes	83	-
Net effect of early repayment of term loans	56	-
PPA depreciation and amortisation	140	144
Adjustments to EBITDA	66	21
Tax effect on above items	(72)	(39)
Adjusted effective tax rate	32.9%	38.0%
ADJUSTED NET INCOME	149	106
Interest expense on borrowings	106	137
Pro forma interest expense on new borrowings	(35)	(35)
Pro Forma tax effect of reduction in interest expense	(7)	(9)
PRO FORMA ADJUSTED NET INCOME	213	198
Pro forma earnings per share (€) ¹	0.66	0.62

¹based on 320,053,240 shares at end year
Differences due to rounding

FREE CASH FLOW

**STRONG CASH
FLOW GENERATION**

€m	2018	2017
NET CASH FROM OPERATING ACTIVITIES	260	245
Dividends received from joint ventures	24	25
Acquisition of property, plant and equipment and intangible assets	(214)	(212)
Payment of finance lease liabilities	(2)	(1)
FREE CASH FLOW	68	57
Interest paid	133	144
Payment of transaction and other costs relating to financing	56	1
ADJUSTED FREE CASH FLOW	257	202
Pro forma Interest	(35)	(35)
Less tax effect	(9)	(9)
PRO FORMA FREE CASH FLOW	212	157
CASH CONVERSION	69%	64%
Adjusted free cash flow per share (€) ¹	0.80	0.63

¹based on 320,053,240 shares at end year
Cash conversion based on adjusted EBITDA less net capex as a percentage of adjusted EBITDA

CAPITAL EXPENDITURE

WELL INVESTED BASE REPRESENTS STRONG PLATFORM FOR FUTURE GROWTH

€m	2018	2017	
PROPERTY, PLANT & EQUIPMENT	57	60	
GROSS FILLER CAPEX	157	152	
UPFRONT CASH	(71)	(48)	
NET FILLER CAPEX	86	104	
TOTAL NET CAPEX	143	164	
TOTAL NET CAPEX AS % REVENUE	8.5%	9.9%	
ADJUSTED EBITDA - NET CAPEX MARGIN	19.0%	17.5%	
NO. FILLERS IN THE FIELD*	1,180	1,168	
	Additions	85	99
	Withdrawals	73	53

- 2018 filler placements reflect recent filler capex
- Upgrading filler base with newer high speed machines

* End year. Including fillers under installation

- Net capex expected to continue in 8-10% of revenue range

WORKING CAPITAL

WORKING CAPITAL WELL CONTROLLED

€m	2018	2017
Inventory	144	122
Trade Receivables	135	173
Trade Payables	(166)	(153)
NET WORKING CAPITAL	114	143
% Revenue	6.8%	8.6%
OTHER RECEIVABLES / PAYABLES¹	(179)	(133)
OPERATING NWC	(66)	10
% REVENUE	(3.9%)	0.6 %

¹ Including accruals for volume bonuses to customers settled in following year

LEVERAGE

SIGNIFICANT REDUCTION
IN LEVERAGE

€m

	DEC 31 2018	DEC 31 2017
CASH¹	154	102
SENIOR SECURED TERM LOANS	1'592	1'939
FINANCE LEASE LIABILITIES	26	12
NET SENIOR SECURED DEBT	1'464	1'850
SENIOR UNSECURED NOTES	-	675
NET TOTAL DEBT	1'464	2'525
TOTAL NET LEVERAGE RATIO	3.2X	5.5X

- Total IPO proceeds (including greenshoe) CHF 1.7bn
- Net proceeds to SIG of CHF 1.1bn for debt reduction
- Term loans refinanced at attractive rates
 - Cost of debt 2 – 2.25%
- New €300m multi-currency RCF for five years

(1) Net of €3 million restricted cash in 2018 (2017: €2 million)

RETURN ON CAPITAL EMPLOYED

(€m)	2018	2017
INCOME STATEMENT ITEMS		
Adj. EBITDA	462	455
Depreciation ¹	(172)	(163)
Middle East Joint Venture Dividend	(24)	(25)
ROCE EBITA	265	267
BALANCE SHEET ITEMS		
Current Assets (excluding Cash and Cash Equivalents)	407	440
Current Liabilities (excluding Interest Bearing Liabilities)	(574)	(531)
Property, Plant and Equipment ²	1,069	1,015
CAPITAL EMPLOYED	902	925
Pre-Tax ROCE³	29.4%	28.8%
ROCE Tax Rate (%) ⁴	30%	30%
Estimated Post-Tax ROCE⁴	20.6%	20.2%

(1) Includes the depreciation related to the "stepped-up" property, plant and equipment asset base resulting from the purchase price allocation related to the 2015 acquisition by Onex

(2) Includes the purchase price allocation step-up

(3) Pre-tax Return on Capital Employed ("ROCE") represents ROCE EBITA divided by Capital Employed

(4) Post-tax ROCE is calculated by adjusting pre-tax ROCE by applying a 30% tax rate (which management has determined reflects a reference tax rate to provide comparability between years and takes into consideration the post IPO capital structure).

FINANCIAL GUIDANCE

**MID-TERM FINANCIAL
GUIDANCE MAINTAINED**

FY 2019E

CORE REVENUE GROWTH	4 - 6% (CONSTANT CURRENCY)
ADJ. EBITDA MARGIN	27 - 28%
EFFECTIVE TAX RATE	28 - 29%¹
NET CAPEX (% REVENUE)	8 - 10%
DIVIDEND PAYOUT	50 - 60% OF ADJUSTED NET INCOME²

This Presentation includes mid-term goals that are forward-looking, are subject to significant business, economic, regulatory and competitive uncertainties and contingencies, many of which are beyond the control of the Company and its management, and are based upon assumptions with respect to future decisions which are subject to change. Actual results will vary and those variations may be material. Nothing in this Presentation should be regarded as a representation by any person that these goals will be achieved and the Company undertakes no duty to update its goals.

Note: Guidance assumes constant currency; adjusted EBITDA margin and net capex percentage based on total revenue

(1) Represents management's estimated adjusted effective tax rate

(2) Dividend based on prior year adjusted net income and based on planned payout ratio

Mid-term

CORE REVENUE GROWTH	4 - 6% (CONSTANT CURRENCY)
ADJ. EBITDA MARGIN	~29%
EFFECTIVE TAX RATE	28 - 29%¹
NET CAPEX (% REVENUE)	8 - 10%
DIVIDEND PAYOUT	50 - 60% OF ADJUSTED NET INCOME²
NET LEVERAGE	TOWARDS ~2X

FINANCIAL SUMMARY

CONTINUING TRACK RECORD OF
GROWTH AND CASH GENERATION

**TOP LINE
PERFORMANCE IN
2018** DEMONSTRATES
SUCCESS OF GROWTH
STRATEGY

**MARGIN
IMPROVEMENT**
DESPITE CURRENCY
HEADWIND

**FURTHER POTENTIAL
FOR MARGIN
EXPANSION** THROUGH
GROWTH IN HIGHER
MARGIN REGIONS,
VALUE-ADDING
SOLUTIONS, COST
EFFICIENCY

DISCIPLINED CAPEX
TO DRIVE GROWTH
WITH ATTRACTIVE
RETURNS

**HIGH RATE OF CASH
CONVERSION**

OUR STRENGTHS

UNIQUELY POSITIONED
IN A GROWTH INDUSTRY

INTEGRATED SYSTEM

WITH FILLING
MACHINES, SLEEVES,
CLOSURES, SERVICES

PROPRIETARY FILLING MACHINES

GIVING
CUSTOMERS OPTIMAL
FLEXIBILITY AND
RELIABILITY

LIGHTWEIGHT ASEPTIC CARTON SLEEVES

CAN BE FILLED
WITH A WIDE RANGE OF
PRODUCTS, INCLUDING
PARTICULATES

STRONG SERVICE NETWORK AND SUPPLY CHAINS

CONSUMER-CENTRIC INNOVATION

IN
COLLABORATION WITH
THE CUSTOMER

LONG-TERM CUSTOMER RELATIONSHIPS:

>25 YEARS ON AVERAGE
FOR TOP TEN
CUSTOMERS

LEADING THE WAY IN SUSTAINABILITY

TRACK RECORD OF
INDUSTRY FIRSTS

—
THANK
YOU
—

CEO ROLF STANGL
CFO SAMUEL SIGRIST

