



Traditional dairy follows new paths with new partner

## Efficiency, flexibility and differentiation: Bechtel is well equipped with solutions from SIG

March 2018. Signs point to change at German private dairy Bechtel in Schwarzenfeld (Bavaria). Although the milk market in Europe is highly competitive, the company continues to grow and has set its goals for the future, increasing production capacity at its new production facility to offer its products in various packaging formats. With solutions from SIG, Bechtel considers itself well equipped in terms of quality, efficiency and format flexibility and production has already started using new SIG filling machines. The first products have been on the market since the beginning of the year.

Efficiency, flexibility and differentiation are key issues in the dairy industry and this not only applies to product preparation, but also to the type of packaging and filling technology used.

Alfred Gürster, Head of Production and Technology at Bechtel commented: "If you want to be successful in the dairy market today, you have to deliver high quality, produce profitably yet and be equally flexible. We therefore chose SIG to equip our new production plant, as the company has the right solutions to bring our products quickly and precisely to retail shelves, in a way that meets the demands of the market. Differentiation and convenience both play decisive and important roles." With each of the new SIG filling machines, Bechtel can fill both combiblocMidi and combifitMidi in three different volumes.

Alfred Gürster continued: "We need a partner who understands the special features of our industry and who is able to tailor its products and services to our requirements. In this respect, we feel we are in the best hands at SIG. The customized line configuration includes, among other things, a handle applicator that combines filled packs in tray formations of 2x3. This solution offers further growth potential for our business."

Thomas Nygren, Key Account Manager at SIG: "SIG is on an exciting journey: Our aim is to develop innovative solutions for a rapidly changing society. We can only achieve this goal in trusting partnerships. That's why we are pleased to welcome another well-known dairy as a customer. Together with Bechtel we look forward to a successful future."

1,600 milk producers deliver their products to the private dairy Bechtel, who processes over 1 million kilograms of milk every day. Bechtel products are available in 27 countries.

SIG is one of the world's leading solution providers for the food and beverage industry within the field of carton packs and filling technology. In 2017, the company achieved a turnover of 1.66 billion Euro with more than 5,000 employees.

## Picture caption:

## **Bechtel – products:**



With solutions from SIG, private dairy company Bechtel is well equipped to grow further in recent years. Production has started on the new SIG filling machines. The first products – available in combiblocMidi and combifitMidi – have been on the market since the beginning of the year.

Photo: SIG

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