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INCREASING CONVENIENCE OPTIONS WITH PACK VOLUME FLEXIBILITY

## SIG EXPANDS GLOBAL PARTNERSHIP WITH NESTLÉ TO BRAZIL

SIG has recently expanded its long term global partnership with Nestlé in another major growth market: Brazil. As a first step SIG has supplied a filling machine for 500, 750 and 1,000 ml combiblocMidi carton packs, for Nestlé Brazil's well-loved Molico and Ninho UHT milks.

Whereas, in the past, just a one litre packaging format would suffice for the retail shelf, today's consumer in Brazil is looking for packaging formats and volumes to help avoid food waste. Healthy dairy products in pack volumes of less than 1,000 ml meet the latest consumer trends for mobility, a healthy lifestyle and individualization.

Brand manufacturers of products that are sensitive to market fluctuations, such as milk and dairy products, have to meet the challenge of these customer trends and achieve operational efficiency in their production processes. What is needed are solutions that, in addition to flexibility, guarantee maximum efficiency and waste reduction, in order to achieve a better cost-benefit equation.

With SIG's flexible and efficient solutions, Nestlé Brazil sees itself well equipped to meet current requirements. Its well-loved Molico and Ninho UHT milks have been packaged and marketed in combiblocMidi since this the start of this year. For this purpose, a SIG CFA 812 filling machine with a capacity of 12,000 packs per hour is in operation at the Nestlé plant in Carazinho (RS), better known as Nestlé Sul.

### **94% Overall Equipment Effectiveness (OEE)**

Installed since the beginning of 2018, the SIG system has already proved invaluable.

*Antonieta Hilst, Regional Director at SIG South America: "Many systems would require two filling machines to fill different volumes but the SIG system enables*



*the filling of 3 different volumes – 500, 750 and 1,000 ml – on the same machine, with very high levels of efficiency and a simplified set up”.*

The SIG CFA 812 filling machine is now running at 94% Overall Equipment Effectiveness (OEE).

*Anselmo Nascimento, Nestlé Sul Plant Manager said: “We have surpassed our average 58-60 hours’ production time, reaching new cycle times of 72 hours. SIG’s line has also achieved excellence in terms of our quality and standards, especially with regard to food safety, aseptic validation, excellent OEE of 94% and an average loss of less than 0.2%.”*

### **New beverage occasions**

Today’s beverage manufacturer needs to meet the demands of today’s consumer with the right product and a packaging concept that delivers in terms of functionality and convenience. Already working with Nestlé around the globe, SIG’s flexible filling line is opening doors in Brazil to new beverage occasions and promoting exciting new business opportunities through product innovation and differentiation.

### **About SIG**

SIG is a leading systems and solutions provider for aseptic packaging. We work in partnership with our customers to bring food products to consumers around the world in a safe, sustainable and affordable way. Our unique technology and outstanding innovation capacity enable us to provide our customers with end-to-end solutions for differentiated products, smarter factories and connected packs, all to address the ever-changing needs of consumers.

Founded in 1853, SIG is headquartered in Neuhausen, Switzerland. The skills and experience of our 5,000-plus employees worldwide enable us to respond quickly and effectively to the needs of our customers in more than 60 countries. In 2017, SIG produced 33.6 billion carton packs and generated €1.66 billion in revenue. For more information, visit [www.sig.biz](http://www.sig.biz).

### **About Nestlé**

Nestlé is the largest food and beverage company in the world. It is present in 191 countries and its 328,000 employees are committed to the company’s purpose to improve the quality of life and contribute to a healthier future. Nestlé offers a broad portfolio of products and services for every stage of life of people and their pets. Its more than 2000 brands range from global icons such as Nescafé or Nespresso to local favorites like Nest.

The company’s performance is driven by its Nutrition, Health and Wellness strategy. It’s headquartered in the Swiss city of Vevey, where it was founded more than 150 years ago. Learn more about the Nestlé Group on the global website [www.nestle.com](http://www.nestle.com).

In Brazil, Nestlé opened its first plant in 1921, in the city of Araras, for the production of Milkmaid condensed milk, which later became known as Leite Moça. Today the company has 31 industrial units located in the states of São Paulo, Minas Gerais, Bahia, Pernambuco, Goiás, Rio de Janeiro, Rio Grande do Sul and Espírito Santo. It has more than 20,000 direct employees and generates another 200,000 indirect jobs, involved in the manufacture, marketing and distribution of more than 1,000 items.

Nestlé Brasil operates in 15 market segments and its products are present in 99% of Brazilian households, according to a survey conducted by Kantar Worldpanel.

**PICTURE CAPTION:**

Ninho UHT milks have been packaged in combiblocMidi 1000ml and Molico milks in both 1000ml and 500ml convenience carton formats, at the plant in Nestlé Sul, Brazil, since March.

**Photo: SIG**

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